



DRIVER REPORT: Mr. Thomas Sample

01/01/0001 Private & Confidential

RISK RATING - MEDIUM to HIGH

This risk rating is derived from a self-report, behavioural questionnaire and empirically based expert analysis on behavioural ratings. It invites Thomas Sample to describe his most and least preferred driving behaviours and therefore does not account for skills, experience, knowledge or emotional intelligence, all or any of which may impact on this driver's behaviour. Questions should therefore be asked at interview and/or observations made during a practical assessment.

DRIVER STYLE & CORE RISK FACTORS

Thomas Sample has behavioural characteristics that may have a modifying influence on the others. This means his actions may vary, depending on when and where these characteristics are being emphasised.

Generally, the following may apply:

Mostly a reliable, patient and conscientious driver, Thomas Sample attempts to operate in an organised, routine manner, will endeavour to plan ahead and ensure that his vehicle is well maintained, in a road worthy condition.

Thomas Sample will try to be careful and considerate to other road users. Somewhat deliberate and methodical, he will generally try to consider the interests and safety of all road users. Mostly reliable and thorough in approach, Thomas Sample strives to be well-organised and to concentrate responsibly on his driving.

Thomas Sample is likely to become easily distracted and bored. If this were to occur, he may become a slightly higher risk driver, becoming more competitive, forceful, impatient and impulsive. He may not plan ahead, become disorganised, rushed and unprepared. Thomas Sample may also disregard driving rules and courtesies to suit himself and take risks that others perceive to be unnecessary. In response to the actions of other road users, he may become verbally expressive, which may impact on his concentration, self-control, tolerance and consideration. If directed at other road users, this verbal expression may provoke a similar response in return.

DESCRIPTIVE WORDS

Methodical, deliberate, persistent, assertive, competitive, direct, friendly, positive, optimistic, firm, stubborn, strong-willed and independent.

GENERAL CHARACTERISTICS

- · A practical person who persists to complete tasks and achieve tangible results.
- · Can assume responsibility in his specific area of competence and expertise.
- Exhibits patience and builds relationships on trust.

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- · Prefers to work with and through people.
- · Can be extremely stubborn.
- · Needs constant challenges.
- · Follows processes but may take short cuts to get the job done.
- · Likely to enjoy working with a team.

Motivators

Thomas Sample is motivated by security, power and authority and sincere praise and recognition. The work environment should also allow for a fair degree of independence and freedom from restriction.

Should Thomas Sample have a boss, then ideally that person will be a diplomatic but direct leader who has the ability to communicate and clearly define the objectives and requirements of the job. Limits of authority and empowerment within Thomas Sample's area of remit and/or specialisation should be agreed.

Values Thomas Sample brings to the Organisation

Thomas Sample is likely to seek a role where he can develop specialised skills and knowledge, be given the freedom and power to use them and to work with and through people. The environment should be challenging but preferably free from too much antagonism.

POTENTIAL RISK AREAS TO CONSIDER FOR INTERVIEW OR IN THE DEVELOPMENT OF SAFE-DRIVING COMPETENCIES

MAIN FOCUS

The potential conflict between Thomas Sample's deliberate and methodical approach and the less risk-averse characteristics.

PREPARATION

In positive situations and/or in new roles, Thomas Sample is likely to plan and prepare to ensure that he do not fail or become unpopular. This preparation however may lack depth and detail. Once familiar with his role it is likely that he may be inconsistent with his preparation and may only do so when it is critical to the result he desires.

ROAD OBSERVATION AND PLANNING

Being easily distracted and bored, Thomas Sample may find it challenging to maintain concentration, particularly when performing routine tasks or driving long distances. In positive situations he may well remain focused and scan and read the road ahead, but it is more likely that he will do this inconsistently.

HAZARD RECOGNITION AND ANTICIPATION

If experienced, skilled and focused Thomas Sample may well detect potential hazards but and anticipate action to deal with them. In most situations however, the profile indicates that he may not observe them in advance. Being focused on getting to his destination he may therefore drive assumptively, optimistically and perhaps under-estimate the degree of risk or



over-estimate his ability to deal with it safely.

DECISION MAKING

If the Steadiness characteristic is being emphasised, decisions are likely to be made methodically and possibly prepared for. However if distracted, bored or perhaps running late, it is likely that Thomas Sample will act more impulsively and be prepared to take risks.

ROAD POSITIONING/LANE DISCIPLINE/USING SIGNALS

If travelling over routine routes Thomas Sample may drive to his initiated plan. If bored, distracted or running late, Thomas Sample may disregard road markings and traffic signs and/or lose road position as a result of a loss of concentration. He may therefore use a more forceful approach to regain it and use signals as intent.

CONSIDERATION FOR OTHER ROAD USERS

In certain circumstances and traffic situations, Thomas Sample's driving style may potentially annoy and intimidate others ahead and around him. The potential to drive in a self-focused manner may therefore create conflict, increase the risk of incident and further impact on the levels of concentration and tolerance of Thomas Sample.

CONSIDERATION FOR THE VEHICLE/PASSENGERS/LOAD

In positive situations when the Steadiness characteristic is being emphasised, Thomas Sample may well drive with a degree of consideration and regard. However if running late, bored or distracted, he may not always demonstrate conscious concern for the vehicle, load or passengers.

COMPLIANCE TO RULES/HIGHWAY CODE

Thomas Sample's profile indicates that he is not naturally compliant. The focus will be on getting the job done and/or reaching his destination. As such he may well drive to either suit himself or to deal with traffic conditions at the time. He may not therefore observe the rules of the road consistently or may do so, but push them to the limit.

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